

TRAINING OUTLINE FOR RADIANT BARRIER

INTRODUCTION TO SOLAR COMFORT

WHAT IS A RADIANT BARRIER

WHY A RADIANT BARRIER FOR WINDOWS

THE SEVEN ISSUES (DOC)

PRODUCT STYLES

HOW TO SELECT THE PROPER PRODUCT

HOW TO MEASURE FOR A PRODUCT (DOC)

INSTALLING PRODUCTS

ORDERING PRODUCTS (DOC)

WARRANTEE

THERMAL IMAGING: BEFORE AND AFTER SCANS

BUILDING CUSTOMER EXPECTATIONS